



Young Market Update

February – March – April 2016



Welcome to Norton Realty's *Young Market Update*

Whether you are looking to buy, sell or lease, or are generally interested in Young's market, our market updates aim to provide you with factual, resourceful and relevant information.

Our team of local Sales Agents and Property Managers are continually recording and researching the market conditions and now you can read all about it.

If there is a way that you think we could improve our updates or if there is an aspect of information you think we could provide more of, please feel free to let us know.

Email jacqui@nortonrealty.com.au

Here at Norton Realty the sales team have experienced the busiest autumn they have ever had. The surprising thing is where the people are coming from, normally we get strong enquiry from the Narellan/Camden or South Coast areas moving to Young to get out of the City, however, we have experienced a lot of locals either upgrading or looking for an investment property.

With the low interest rates, we have also 'banked' a lot of investors in our Data base looking for the right property to come up. Buildings in the main street of Young are in high demand as well as investment properties showing a good return.

The only negative of late is that although interest rates are the lowest on record the banks are making it very hard for purchasers to get finance approved and are also very slow at providing their letters of finance approval.

Norton Realty 100% LOCAL



Property Management

The rental market has continued to keep our PM team very busy over the last three months.

We have found more recently there is a demand for family homes, 3 - 4 bedrooms with secure yards and garaging.

Currently there are approximately 47 rentals available in Young. Norton Realty have 14 of those 47 listed for rent.



FEB/MAR/APR Results	
New Managements	9
Leased Properties	29



We'd also like to welcome our newest staff member to the team Mat McKnight.

Mat is a Sales Officer who is currently working very closely with the Sales team to soon become a qualified agent.

Mat comes from a financial background working at a local credit union for over 9 years.



Feel free to contact Mat on 0409 325 983 or mat@nortonrealty.com.au